

## Strengthening the engagement in Scandinavia

### KOSTAL Solar Electric offers after-sales service in Swedish

16 August 2022. The German inverter expert KOSTAL Solar Electric is strengthening its engagement in Scandinavia. From now on, together with the renewable energy company Novus Energy Sweden AB, KOSTAL Solar Electric will be offering after-sales service in Swedish and English to electricians in Denmark, Norway, and Sweden. "Our after-sales service for Scandinavia was previously managed from Germany. I am very pleased that we can now offer our customers technical support from Swedish technicians," says Leif Svantesson, Country Sales Manager Scandinavia at KOSTAL Solar Electric.

#### Technical support complements sales

Together, the companies want to build long-term partnerships with installers throughout Scandinavia. "Sales presence is of course the first step in a new market, but technical support is just as important. We want to establish partnerships with our customers and teach them how to install and maintain our products, such as our PLENTICORE plus hybrid inverter," Svantesson explains.

#### Experienced team supports with all technical enquiries

The service team from Novus Energy Sweden AB will assist their customers with Level 1 support by phone, e-mail and team-viewer-sessions. "With their longstanding experience in technical support for PV-systems, Novus Energy Sweden AB is the perfect partner to assist our clients with any technical issues", says Leif Svantesson. The team has been trained in KOSTAL's products by KOSTAL Solar Electric's service department in Germany. At the end of the year the company will also offer its after-sales service in Finnish.

#### About KOSTAL Solar Electric:

KOSTAL Solar Electric offers a streamlined but highly flexible portfolio of photovoltaic devices to meet all needs from home use to commercial applications. Our products offer high compatibility, flexible expandability and the highest quality. KOSTAL - Innovation, made in Germany.

If you are looking for pictures or further information about our products, you can find them here: <https://www.kostal-solar-electric.com/en-gb/download/download/>.

You are also welcome to visit us on our social media channels:

Facebook: <https://www.facebook.com/kostalsolarelectric.int/>

Instagram: [https://www.instagram.com/kostal.solarelectric\\_int/](https://www.instagram.com/kostal.solarelectric_int/)

LinkedIn: <https://www.linkedin.com/company/kostal-solar-electric-international/>

**A PDF version of the press release and additional material can be downloaded at:**

[https://download.pr-krampitz.de/20221608\\_Kostal\\_EN.zip](https://download.pr-krampitz.de/20221608_Kostal_EN.zip)

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